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Happy New Year from the Mid-Maine Chamber of Commerce

First and foremost, thank you to our Chamber members, our sponsors, and all volunteers that have given so much of their time in 2023 to exemplify and promote our business community.

Our goal is to further the interests of local businesses and be the driving force for economic prosperity.

Let's kickstart the year with your access to valuable resources, discounts and relationships that help build your business, save money and market your product and/or services.

midmainechamber.com/member-center/membership-benefits-chamber-services

Mid-Maine Chamber, Making the Difference



50 Elm St. Waterville, ME 04901

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www.midmainechamber.com

Michelle Joler-Labbe - chair of the board

Kimberly N. Lindlof - president & CEO

Inserts include:

- Business Breakfast Series
- Business After Hours
- Waterville Dental Arts
- Fidium Fiber Internet

FROM THE BOARD CHAIR



Michelle Joler-Labbe

Thomas College and Chamber Board Chair
Chair of the Business Breakfast Committee

We look forward to the year ahead as we continue to grow the Chamber's impact. I would like to express my humble gratitude to the entire business community for the incredible opportunity to have spent the past year serving as your Board Chair. I'm looking forward to serving once again in 2024.

Let us continue to build on momentum and help businesses in the Maine region reach their full potential.

In 2024, we will be focusing on some new opportunities and priorities for our region. With this said, actionable strategies, fresh news, insights and ideas from economic development are inevitable.

Continued accountability, engagement and effectiveness will support our Chamber members in 2024.

Let's do this together!

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CHAMBER CALENDAR

- **Friday, January 5: Public Policy Committee Meeting**
Mid-Maine Chamber Boardroom
8:00-9:30 a.m
- **Tuesday, January 9: KV Connect Steering Committee Meeting**
Mid-Maine Chamber Boardroom
8:00-9:00 a.m
- **Wednesday, January 10: Executive Committee Meeting**
Mid-Maine Chamber Boardroom
12:30-2:00 p.m
- **Tuesday, January 16: Board of Directors Meeting**
Mid-Maine Chamber Boardroom
7:45-9:15 a.m
- **Friday, January 19: Marketing & Membership Committee Meeting**
Mid-Maine Chamber Boardroom
7:30-9:00 a.m

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COMMUNITY EVENTS

- Every Monday: Career Help**
 Waterville Public Library
 73 Elm Street, Waterville
 1:00-4:00 p.m.
 FMI: www.watervillelibrary.org
- Friday, January 5: First Friday!**
 Downtown Waterville
 (All-Day Event)
Celebrate the vibrant creativity in Waterville through a wide array of arts experiences.
- Wednesday, January 10: Community Draw**
 Ticonic Gallery + Studios
 Paul J. Schupf Arts Center
 93 Main St. Waterville
 FMI: www.watervillecreates.org
- Friday, January 12: Date Night**
 Children's Discovery Museum
 7 Eustis Parkway, Waterville
 FMI: www.childrensdiscoverymuseum.org/programs
- Saturday, January 13: Waterville Moves**
 Paul J. Schupf Arts Center
 93 Main Street, Waterville
 9:30-11:30 a.m.
A 45-minute dance class open to all. No experience needed.
 FMI: www.watervillecreates.org
- Saturday, January 20: Nosh & Knock Off**
 Waterville Public Library
 73 Elm Street, Waterville
 6:30 p.m.
A live and interactive mystery event featuring some of our region's most talented actors
 FMI: www.watervillelibrary.org/


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 Email: maxstandardmanagementco.com
- CMR Construction**
 10 Water St, Waterville | (855) 766-3267
 Email: jmorrison@cmr.construction
- SkyBox LLC**
 145 Granite Hill Rd, Manchester | (207) 989-1759
 Email: Kaleb@skyboxlighting.com
- Somic America, Inc.**
 6 Baker Blvd, Brewer | (207) 989-1759
 Email: amanda.johnson@somicamerica.com
- Swish Indoor Golf**
 10 Water St #109, Waterville | (207) 313-2932
 Email: nick@swishindoorgolf.com
- T&K Landscaping, LLC**
 9 Bassett Rd, Winslow | (207) 692-7563
 Email: tburbank74@gmail.com
- Waterville Dental Arts**
 325D Kennedy Memorial Dr, Waterville | (207) 859-3314
 Email: frontdesk@watervilledentalarts.com

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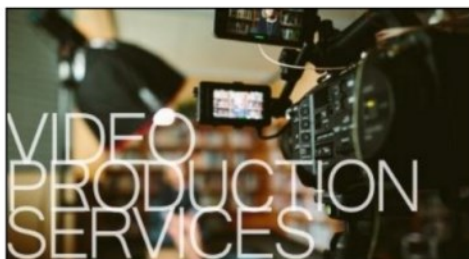
MEMBER NEWS

- **Waterville** launched a new alert system for weather and public safety. Residents can sign up to receive alerts via email, text, pager or voicemail at: watervilleme.myfreealerts.com
- **Central Maine Power** will be trimming trees in China, Sidney and Vassalboro in 2024.
- **Thomas College** is pleased to announce that it exceeded its Day of Giving goals: Participant Goal: 750 - Outcome: 869 (116%) & Fundraising goal: \$400,000 - Outcome: \$408,615 (102%).
- **Colby College** would like to thank the community for their generous support in 2022-23. Colby has received over 13,000 gifts totaling over \$64 million.
- **Dirigo Labs** secured \$278,000 through Congressional Funding for Accelerated Growth and Tech-Forward Curriculum Development.
- Starting **January 1, 2024**, most small local corporations and LLCs will need to report beneficial ownership information to FinCEN. For more information visit: fincen.gov/boi-faqs

Waterville Police & Fire have a portal where businesses can put in an emergency contact should first responders need to reach someone during off hours.
www.waterville-me.gov/fire/emergency-contact/



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PEOPLE NEWS

- **Redington-Fairview General Hospital** is pleased to introduce Shelby Mast, D.O. to their pediatrics practice.
- **Northern Border Regional Commission (NBRC)** and **U.S. Dept of Agriculture Rural Dev. (RD)** announced \$2.85M in funding for economic-development projects in ME, NH, NY and VT. The awards being made through this partnership support community-driven initiatives with a particular focus on outdoor recreation, business support and workforce development efforts. The only ME award will support **Friends of Quarry Road** (Waterville) \$712,500 for public park improvements for the region's outdoor recreation capacity, including construction of a guest services building, multi-use trail, parking lot with smart charger stations and onsite facilities and water. This award will also address parking, draining and stormwater management issues.
- **Tanya Verzoni** has started a new position as Vice President of Human Resources & Talent Development at **New Dimensions Federal Credit Union**.
- **Jamie Plourde** received \$5000 reward from **Camden National Bank** for **Children's Discovery Museum of Central Maine**.
- **Kristina Cannon** named *Outdoor Industry Leader of the Year* by **Maine Outdoor Brands**.

CHAMBER BOARDROOM RENTAL

4 Hours (1/2 day) -

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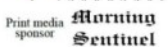


Housing Policy and Practices: Here's What You Can Do Now

CEO of GrowSmart Maine, Nancy Smith, will present on creation of more housing choices, and policy options keeping municipal budgets stable, protecting productive farmland and open space and fostering economic and community development.

Thursday, January 11 | 7:15 - 9:00 a.m.
Best Western Plus, 375 Main St., Waterville
Email: cindy@midmainechamber.com
Members: \$23 | Non-Members: \$29

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ALFOND YOUTH & COMMUNITY CENTER



Join us at the Alford Youth & Community Center for Business After Hours!

Wednesday, January 17 | 5:30 - 7:00 p.m.
126 North Street, Waterville

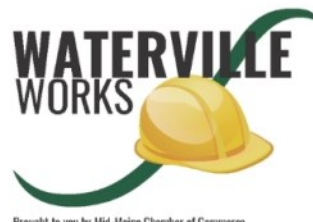


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Track proposed legislation:
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Ticonic Bridge Project Construction Updates

For current updates and information on the Waterville/Winslow Ticonic Bridge Project, visit:

www.maine.gov/mdot/projects/waterville/ticonicbridge



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- **Mark Bradford**
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- **Ken Walsh**
Alfond Youth & Community Center
- **Karen Normandin**
Kennebec Valley Community College
- **Molly Woodward**
Cappza's Pizza
- **Jamie Plourde**
C.B. Plourde Real Estate
- **Kristian Suttle**
Central Maine Power Co.
- **Brian Bowman**
Bowman Constructors
- **Martha Wentworth**
Allen Insurance & Financial



Left to right: Robin Getchell, Tom Shupe, Sabrina Gormley, Dan Wildes being sworn in by Bob Harriman. **Absent:** Brian Bowman, Tanya Clark and Martha Wentworth.

- **Sabrina Gormley**
Northeast Laboratory Services
- **Tonya Clark**
T-Mobile
- **Tom Shupe**
Gateway Financial
- **Dan Wildes**
Sheridan Corp.
- **Robin Getchell**
The Robin's Nest
- **Garvan D. Donegan**,
ex-officio
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- **Kimberly N. Lindlof**, president/CEO*
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MEMBER SPOTLIGHT

O'Donnell Lee, P.A. law firm was founded in 1996 by Bill Lee and Tim O'Donnell, motivated by their shared vision to provide clients with comprehensive legal representation under the highest professional standards and dedication to personal client attention. The Firm began with three lawyers and five staff members. Tom McCowan joined the Firm in 2001, and Mike Phillips in 2006. Bryan Ward started with O'Donnell Lee in 2009. Today, Mike, Tom, Bryan steer the Firm as its shareholders. Bill Lee continues in active practice, and the recent addition of associate attorneys Rachel Bouchard and Sarah Gracie has expanded the Firm to six attorneys and twelve staff members.



For 27 years, O'Donnell Lee has taken pride in assisting clients with legal matters regarding Wills, Trusts, Estate Planning, and Probate; Business and Corporate Law; Residential and Commercial Real Estate; Personal Injury; Family Law; Criminal Defense, Municipal Law, Litigation, and a multitude of issues that fall in between or span several of these areas. The Firm's clients range from individuals to large corporations, non-profit organizations, and municipalities.

In January 2022, the Firm made its biggest facilities enhancement since its founding, moving from its Silver Street location to larger, newly renovated offices at 325-E Kennedy Memorial Drive, Waterville.

Extending its long-range vision from the legacy of its founders, O'Donnell Lee continues to make investments in technology, employees, and facilities to ensure its ability to effectively assist its clients for decades to come.

Additional information about the firm and its lawyers is available at www.watervillelaw.com.

Disclaimer: Mid-Maine Chamber's InTouch newsletter is published monthly as a benefit to members and affiliates. All member news is compiled and submitted solely by our members; therefore, we reserve the right to omit and/or edit as appropriate and cannot guarantee complete accuracy of all announcements. Sponsorship inserts do not necessarily reflect the position of Mid-Maine Chamber of Commerce.





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Dr. Ryan Creighton is a native of central Maine and earned his Doctor of Dental Medicine degree from the University of New England College of Dental Medicine. He graduated with multiple letters of commendation and was a recipient of the Alva S. Appleby, Delta Dental, Agnus M. Lindsay Trust, and Wes Mills, DDS Memorial Endowed scholarships. Dr. Creighton is currently a member of the American Dental Association and Maine Dental Association.

When he's not practicing dentistry, Dr. Creighton enjoys all things outdoors including hiking with his young dog Oscar and fishing on Sebasticook Lake.

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2024



Business After Hours: A great place to network and market your business. After Hours is hosted, or co-hosted, by chamber members in our region and is one of many benefits we offer our chamber members. Hors d'oeuvres, beer, wine, and other beverages are available, or you could win the 50/50 raffle and fabulous door prizes donated by area businesses. Make sure to bring your business cards!

Please join us from 5:30-7:00 p.m.

January 17:	Alfond Youth & Community Center and MaineGeneral Health 126 North Street, Waterville
February 28:	TD Bank 182 Main Street, Waterville
March 20:	Mid-Maine Homeless Shelter & Services 19 Colby Street, Waterville
April 10:	Humane Society—Waterville Area 100 Webb Road, Waterville
May 15:	Mbingo Mountain Coffee 7 Silvermount Street, Waterville
June 12:	Friends of Quarry Road 300 Quarry Road, Waterville
July 17:	Silverton BBQ Bar 51 Webb Road, Canaan
September 18:	Northern Light Inland Hospital and Purdue Global 222 Kennedy Memorial Drive, Waterville (Simulation Ctr.)
October 16:	Coldwell Banker Plourde Real Estate 143 Silver Street, Waterville
November:	No Event
December 18:	SKILLS, Inc. / Ervin Community Supports 15 Wandrup Road, Hinckley



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2024

Best Western Plus - Colby/Coburn Rm.

375 Main St., Waterville

7:15 a.m. to 9:00 a.m.

- January 11:** **GrowSmart Maine. Housing Policy and Practices: Here's What You Can Do Now.** CEO of GrowSmart Maine, Nancy Smith, will present on creation of more housing choices, and policy options keeping municipal budgets stable, protecting productive farmland and open space and fostering economic and community development. Hear about statewide policy and community technical assistance where you live and work.
- February 8:** **Diversity, Equity and Inclusion Panel Part 2: What Can Be Done in Our Communities and In Our Workplaces to Embrace DEI?** Panelists will include: Winslow Town Manager, Ella Bowman; Career Success Navigator, Maine Department of Education, Karen Morin, and Thomas College Professor of Education Dr. Richard Biffle.
- March 14:** **The AI Phenomenon—Its Advantages and Cautions:** Director of the Davis Institute for Artificial Intelligence, Dr. Amanda Stent will speak on the courses offered in this present day development. She will share the benefits of using Artificial Intelligence (AI) in businesses, given the growing AI proliferation.
- April 11:** **Quality Child Care: A Vital Component of a Community's Economic Structure.** A panel of Early Childhood leaders, including Chief Operating Officer KVCAP/Educare Central Maine, Tracye Fortin; Educare School Director Rhonda Kaiser, and a Parent Ambassador to be determined, will share data and strategies to increase quality early childhood programming across Maine.
- May 9:** **What Happened? How Did Electricity Get So Expensive?** Public Advocate William Harwood will address the underlying reasons why electricity prices are unusually high and what can be done to lower them. Specifically, he will focus on the unpredictability of Standard Offer prices, the option of selecting a Competitive Electricity Provider, the benefits provided to renewable energy developers, the rising cost of restoration of service after major storms and, finally, the need to provide financial assistance to low income ratepayers.
- Sept. 12:** **Walking the Tightrope: Finding the balance of Personal Happiness and Passion for Your Job.** Join Community Health and Counseling Service Regional Manager, Leslie Lennig, for this informative discussion focused on the continued acclimation to a post-pandemic world, where many find it more difficult to find true work-life balance and address chronic stress. Learn how to find that balance that helps you remain passionate about your work.
- Oct. 3:** **Legislative Topic: TBD.**
- Nov. 14:** **Paid Family Medical Leave Act Updates and HR Laws.** Back by popular demand, CEO/Owner of Career Management Associates, David Ciullo, and Employment Attorney Peter Lowe, partner at Brann & Isaacson, will educate on the new paid FMLA law that will go into effect in 2025, and additional HR law topics.
- Dec. 12:** **Choosing the Right Marketing Platforms to Attract Customers and Reduce Ad Spend.** Marketing & Program Mgr. Dan Reed, of SCORE Maine will explore how to know your audience, given that knowledge is power, helping you choose the correct platforms where your clients make buying decisions.

Cost per person: \$23 members; \$29 at the door and non-members.

Mid-Maine Chamber of Commerce, 50 Elm Street, Waterville, ME 04901-6015

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Business Breakfast



**TOPIC: GrowSmart Maine Housing Policy and Practices:
Here's What You Can Do Now.**

When: Thursday, January 11, 7:15 - 9:00 a.m.

Where: Best Western Plus, 375 Main St., Waterville



Nancy Smith, CEO of GrowSmart Maine, will present on creation of more housing choices, and the policy options keeping municipal budgets stable. She will also speak about protecting productive farmland and open space, while fostering economic and community development.

Hear about statewide policy and community technical assistance where you live and work.

Come prepared with your questions and take this great opportunity to start the year off right and network with other business leaders.



**Nancy Smith
GrowSmart Maine**

Pre-register today: cost per person: \$23 members; \$29 at the door and non-members.

TO REGISTER: email cindy@midmainechamber.com or call 873-3315.



Start the new year right—with business and fun, after hours!



Join us for our next Business After Hours:

WEDNESDAY, JANUARY 17 — 5:30 - 7 p.m.

**Co-hosted by Alfond Youth & Community Center
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